



Residential / Commercial / Rural

# ***HERRON TODD WHITE***

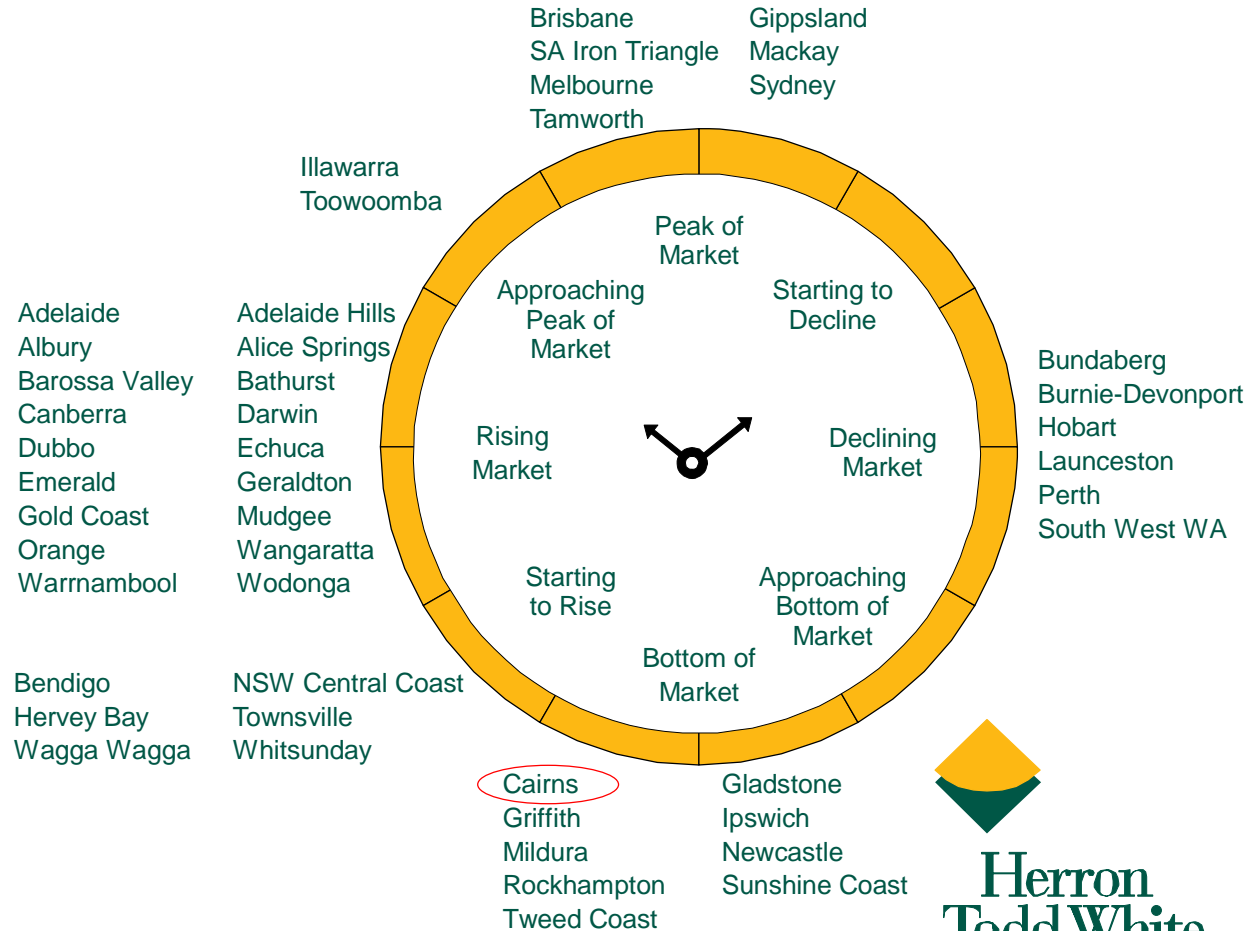
## ***CAIRNS PROPERTY MARKET OVERVIEW***

***Presented by***  
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***Research Director***  
***Herron Todd White***

Herron Todd White

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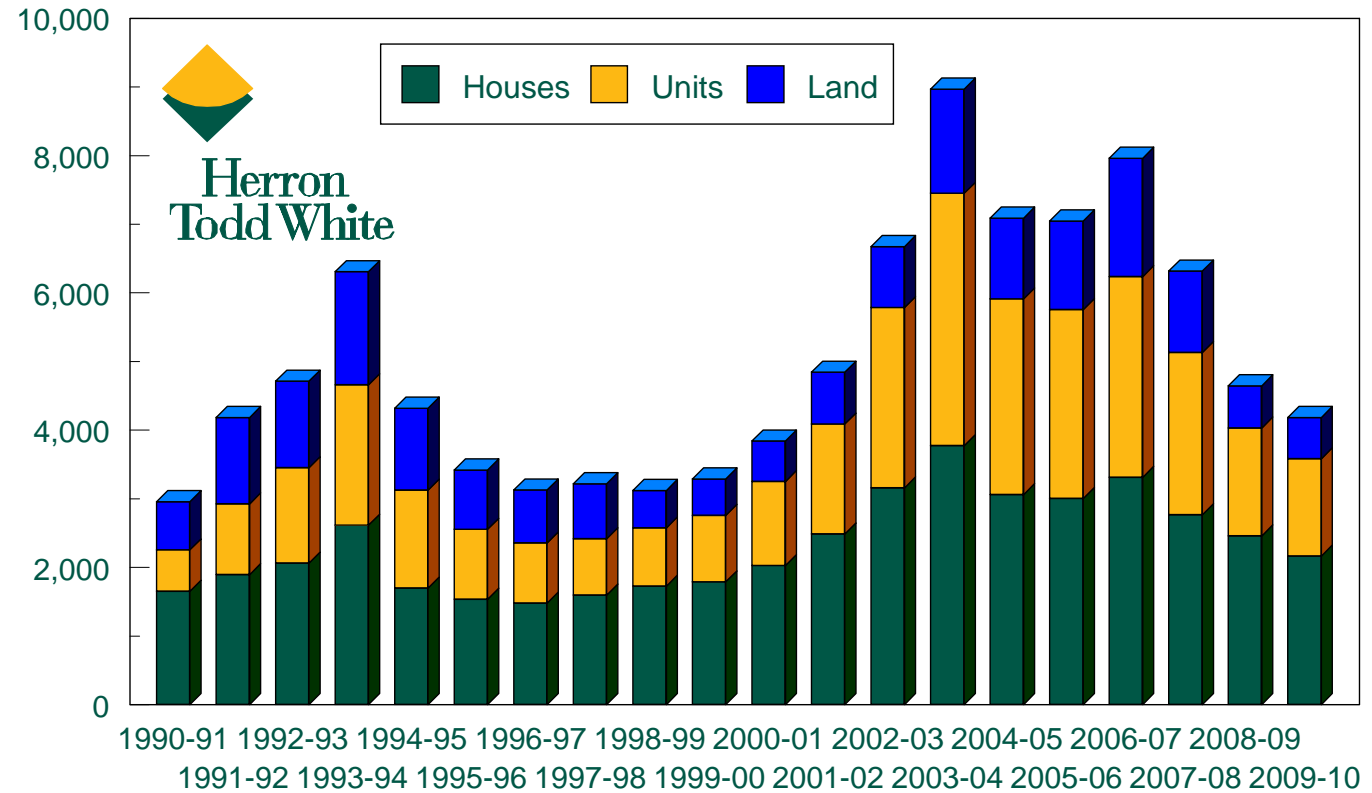
# Australia's Residential Property Clock



Residential Property Ratings Compiled by Herron Todd White, July 2010

## Residential Property Sales

Number of Residential Property Sales

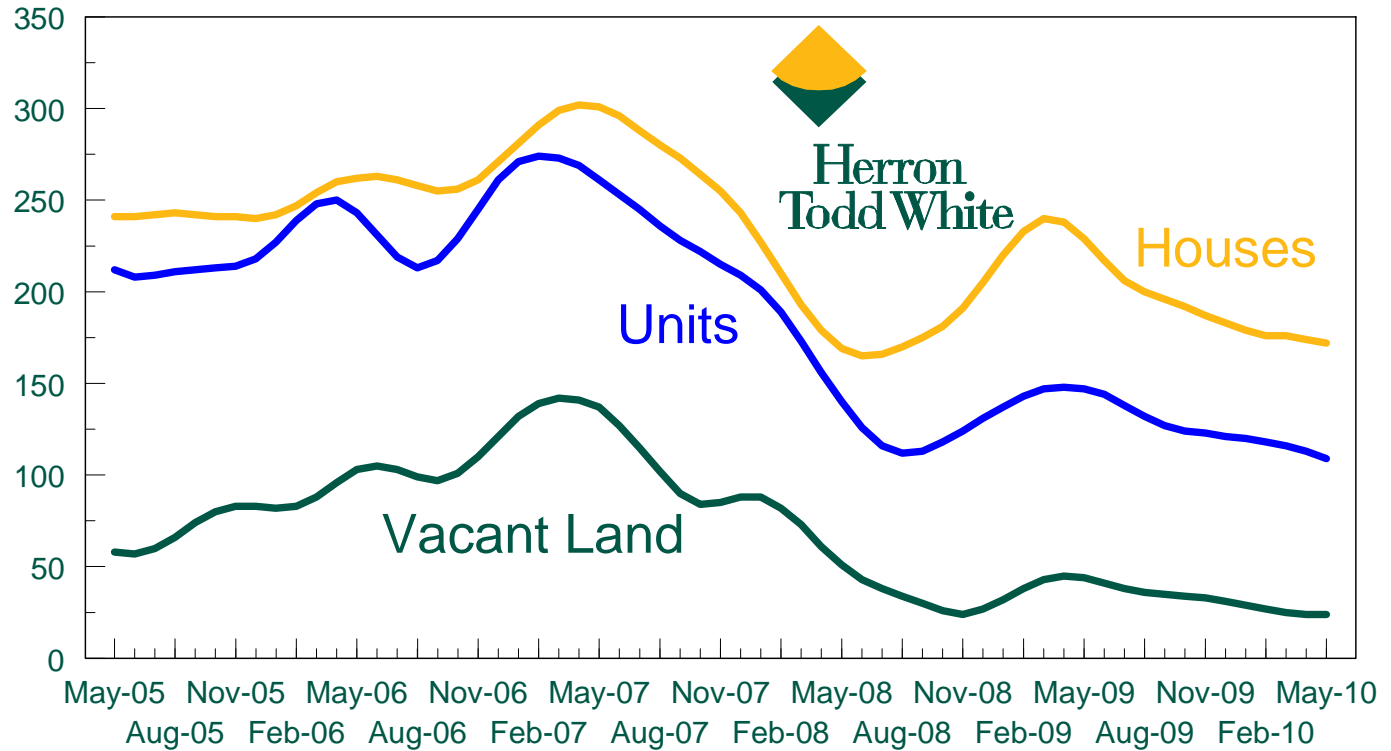


Source: HTW Analysis of RPData

# Residential

## Property Sale Volumes

Number of Sales



\* All sales are classified to date of contract (not date of settlement)

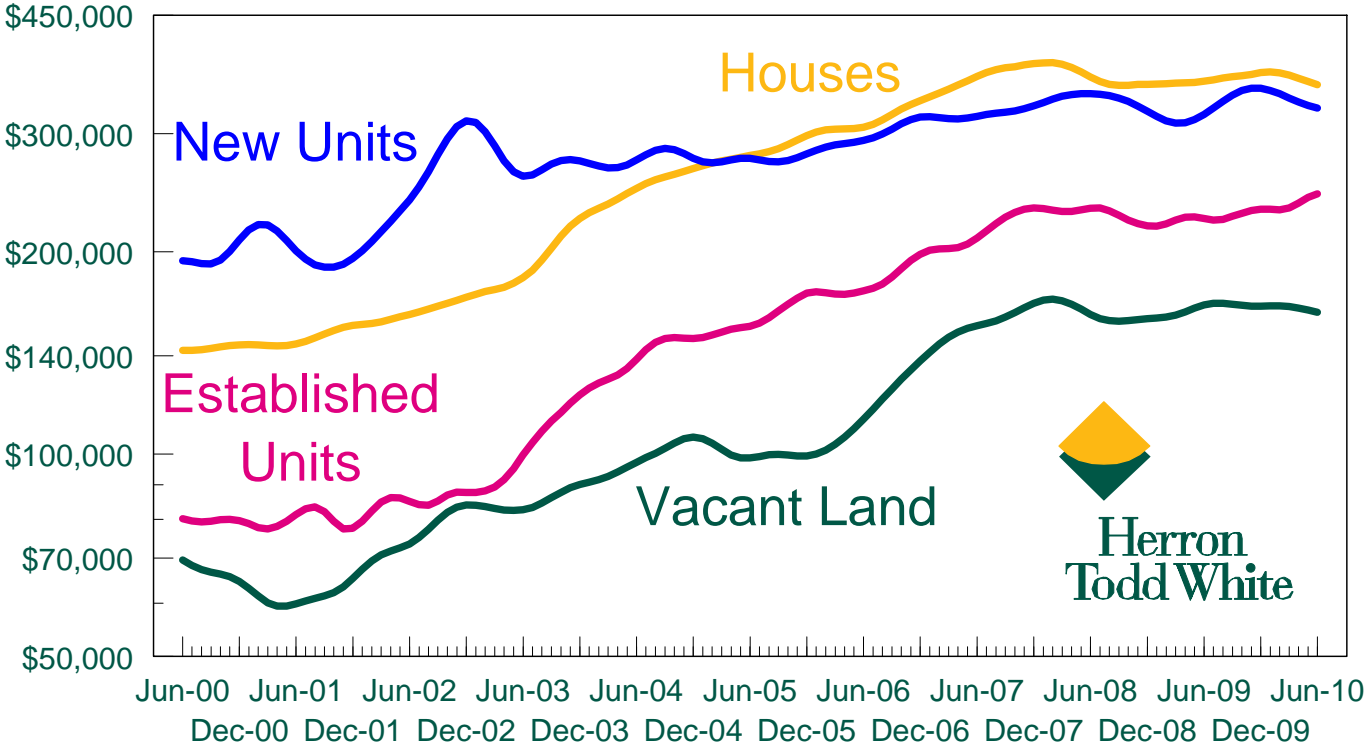
\*\* Recent months are provisional and subject to revision

Source: HTW Analysis of RPData

# Residential

## Median Property Prices

Median Sale Price (Log Scale)



\* All sales are classified to date of contract (not date of settlement)

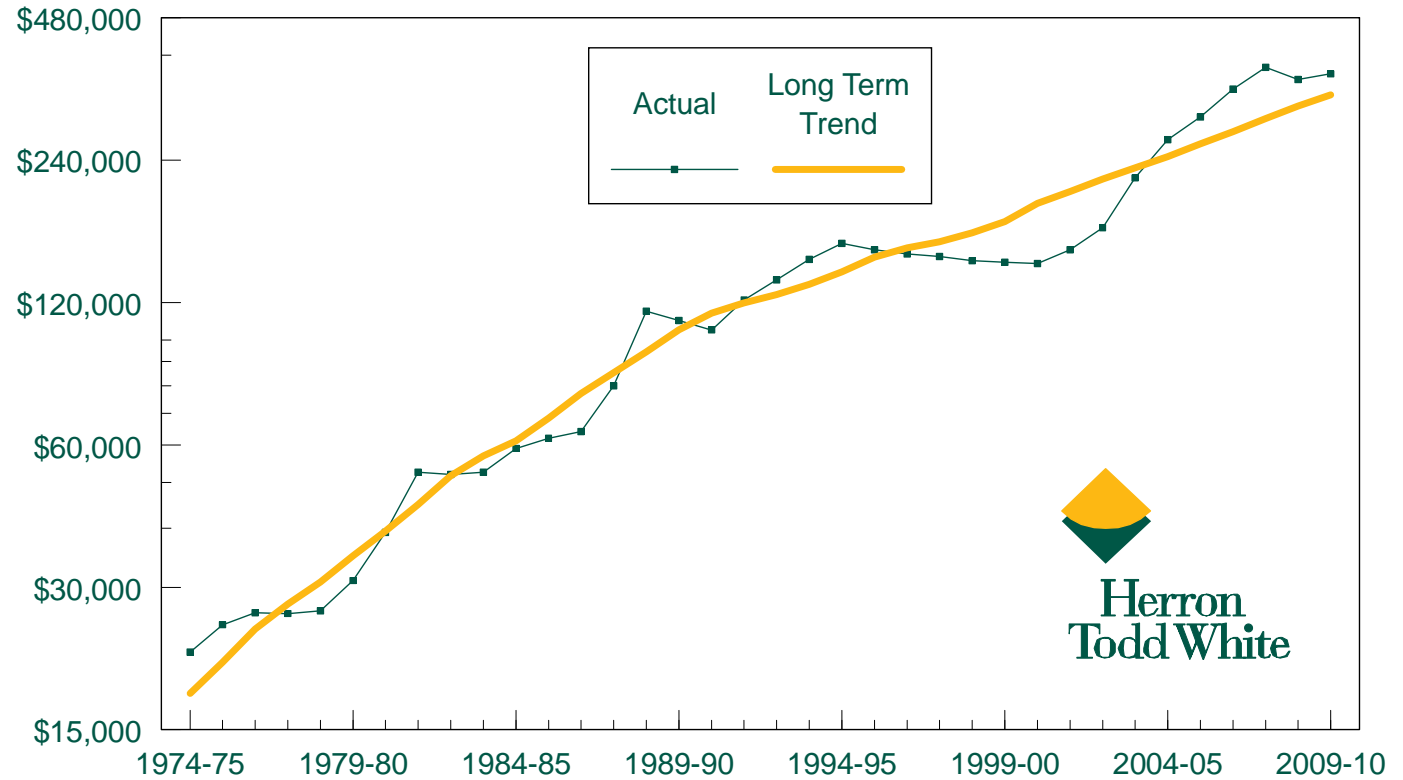
\*\* Recent months are provisional and subject to revision

Source: HTW Analysis of RPData

# Residential

## House Prices in Cairns

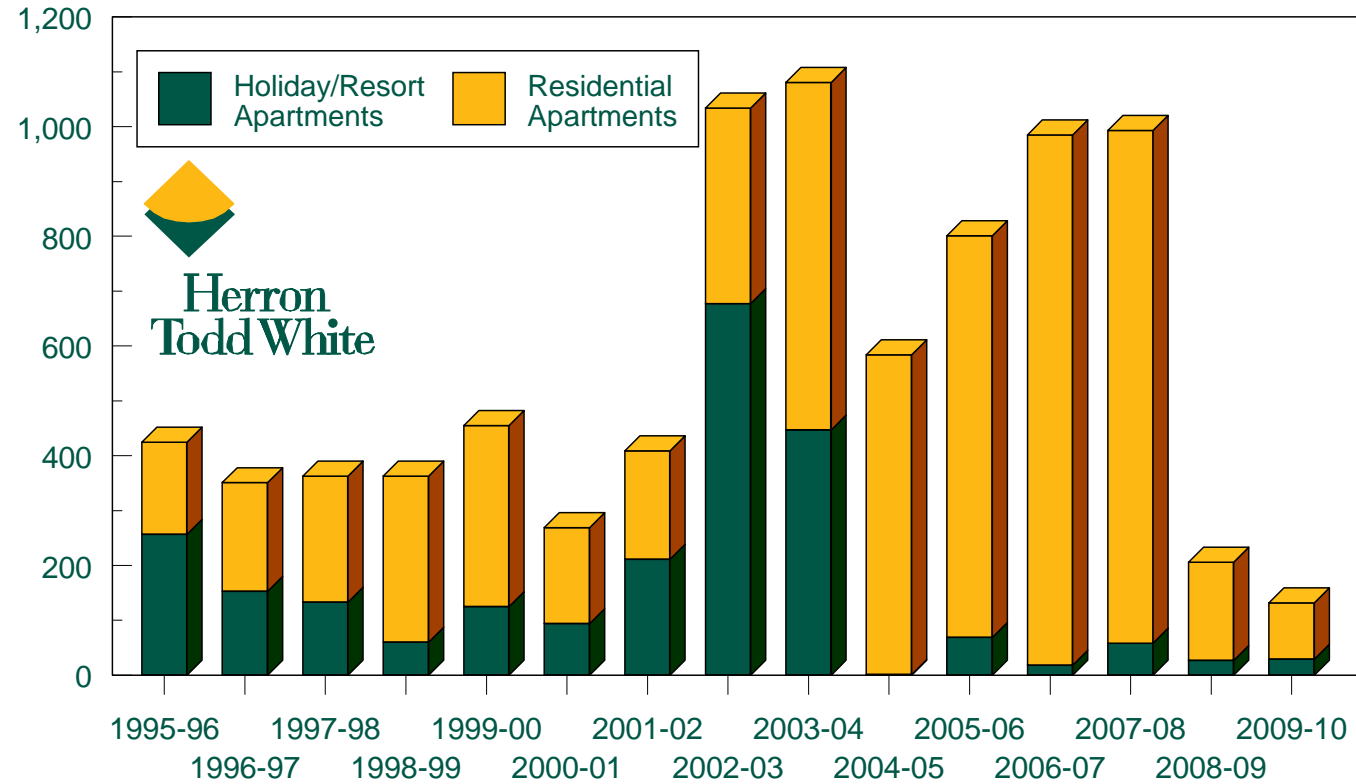
Median House Price (Log Scale)



Source: HTW Analysis

## Unit Sales

Number of Net Sales

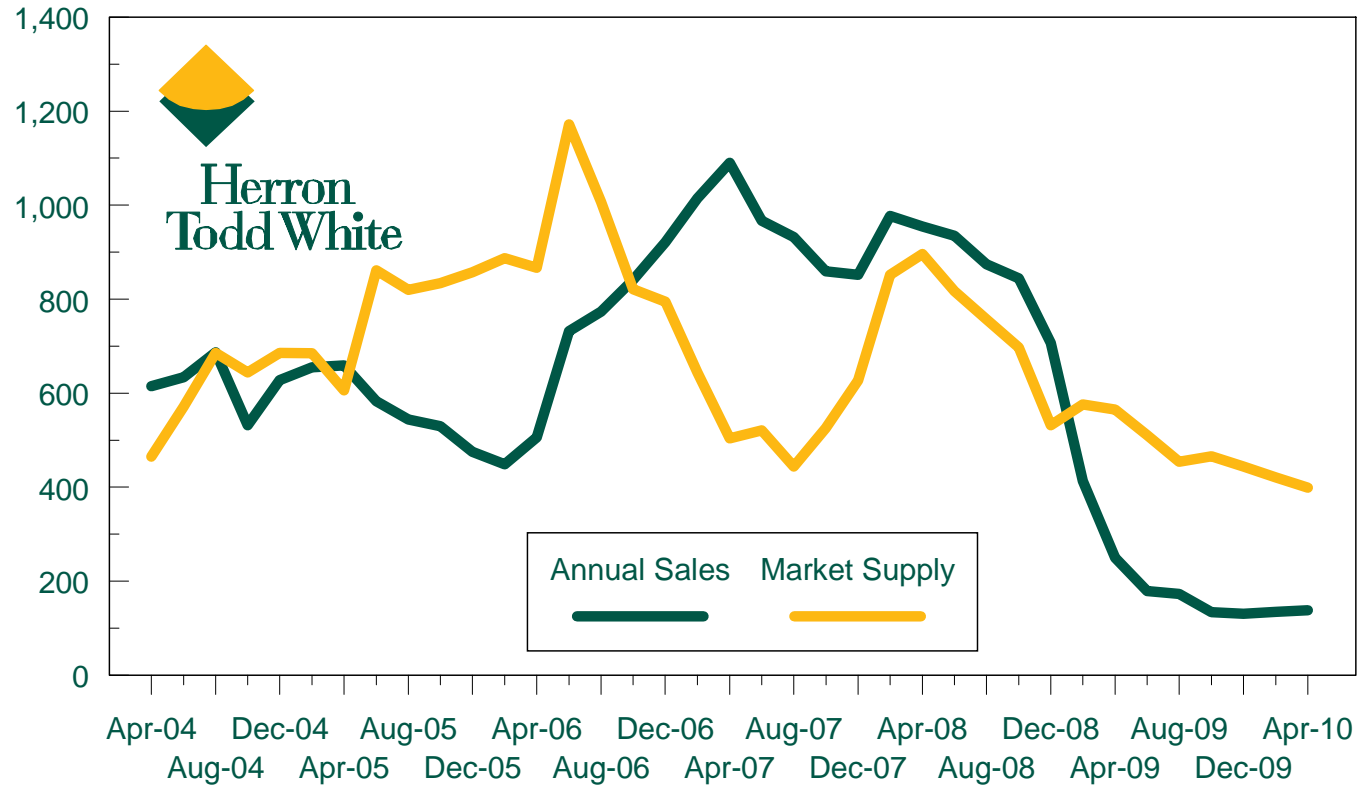


Source: HTW Unit Survey

# Residential

## Residential Unit Market

Number of Units (New Developer Stock)

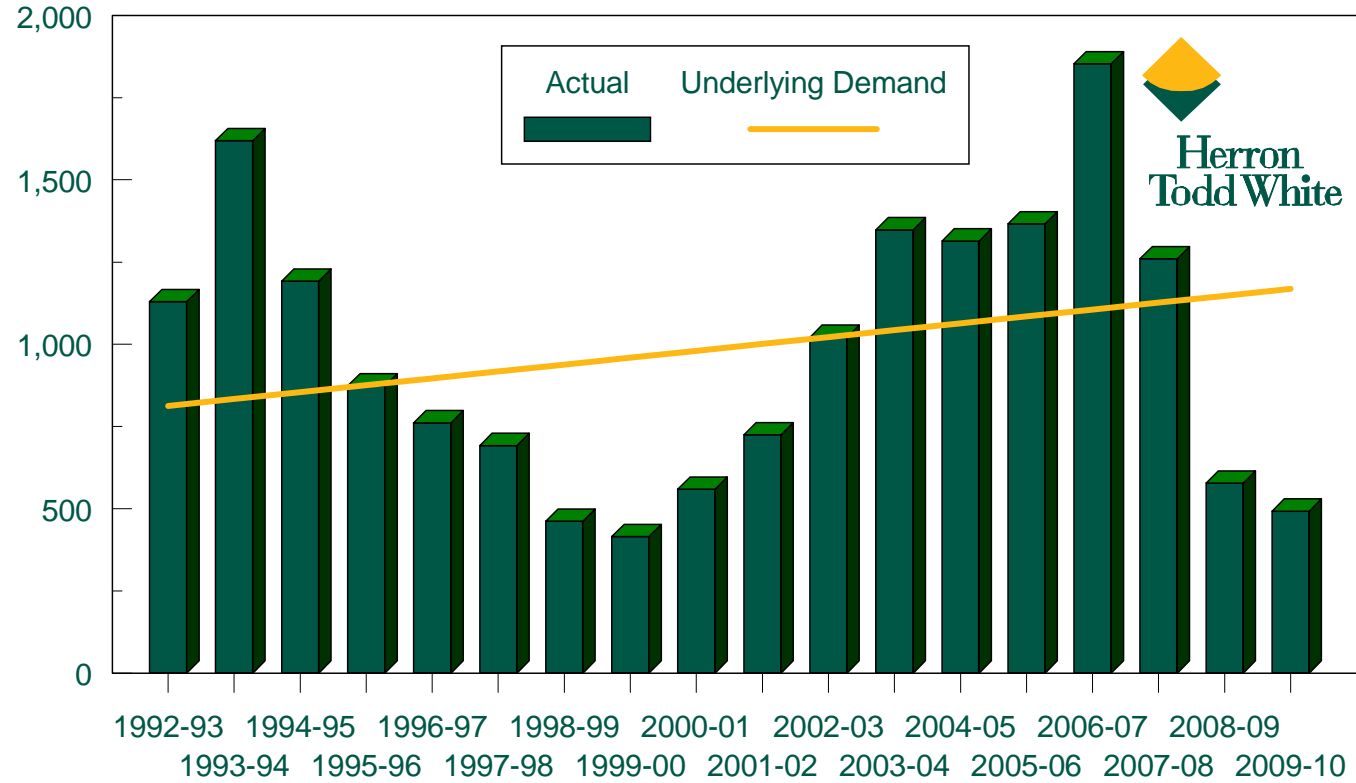


Source: HTW Unit Survey

# Residential

## Residential Land Sales

Number of New Residential Lot Sales

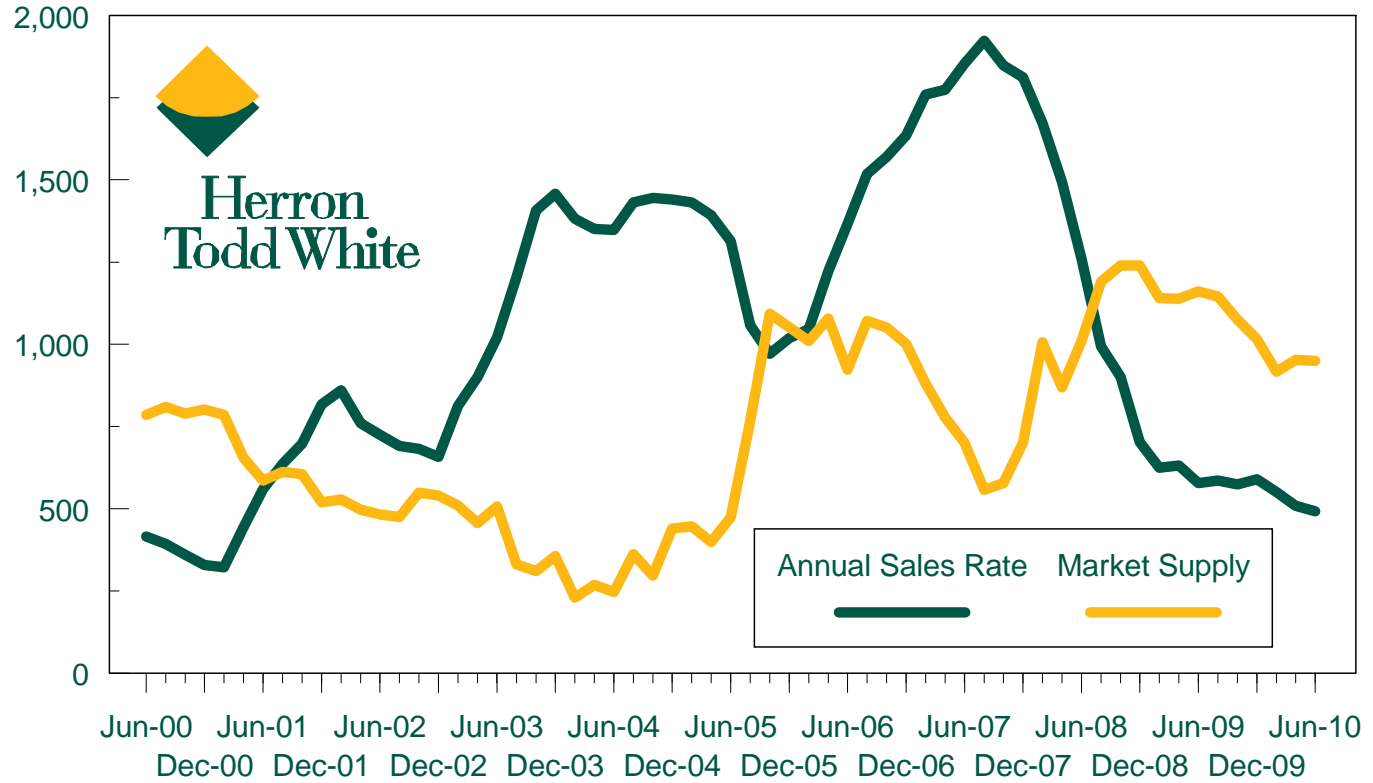


Source: HTW Land Survey

# Residential

## Residential Land Market

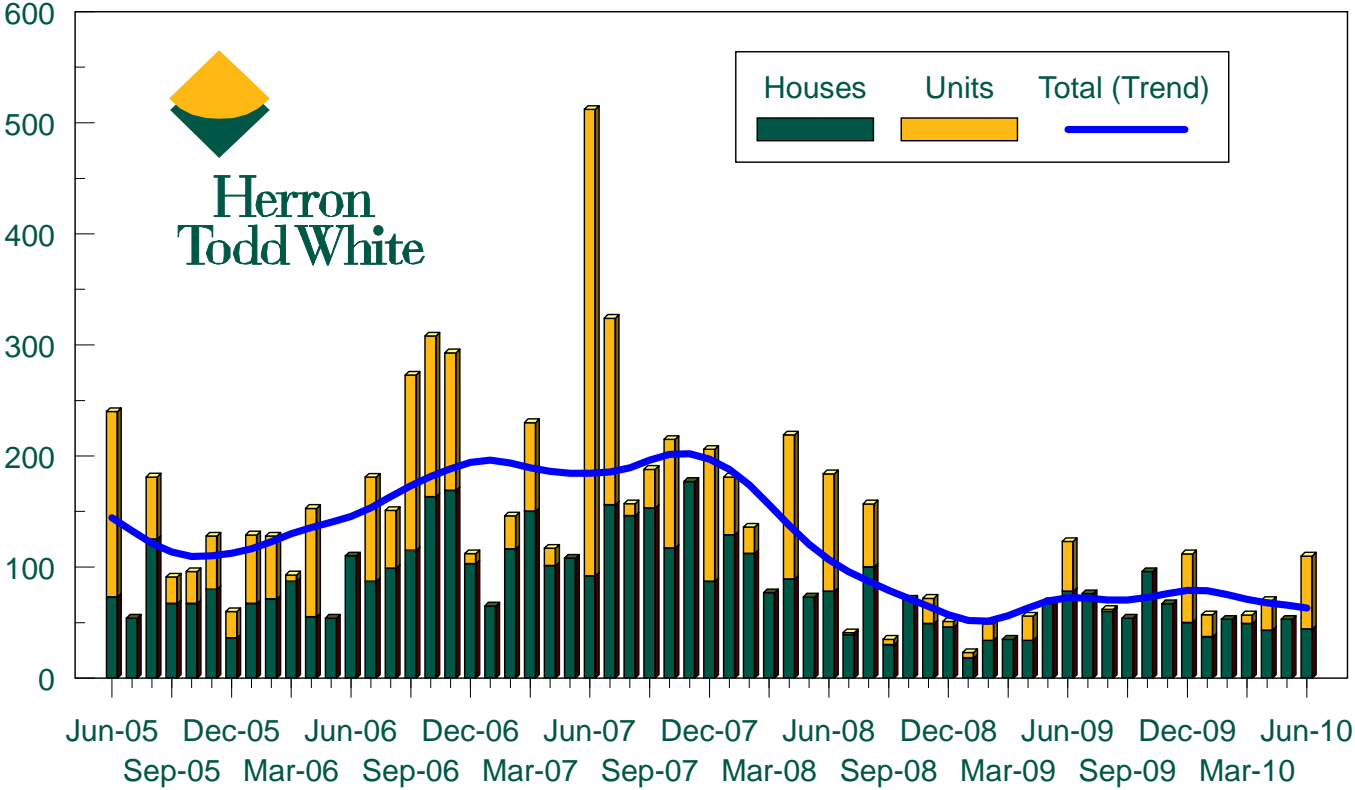
Developer Lots



Source: HTW Land Survey

# Housing Approvals

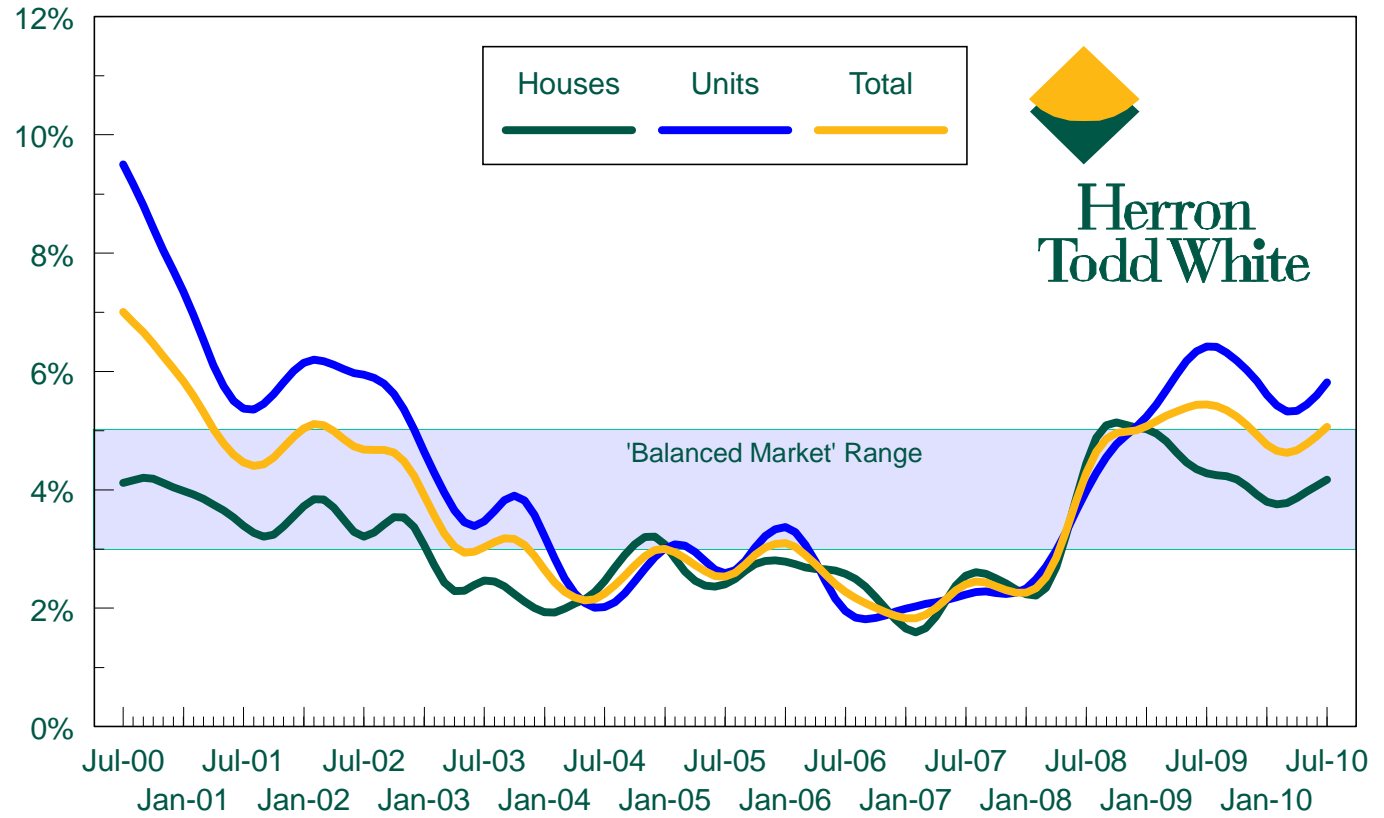
Number of New Dwellings Approved in Cairns Urban Area



Source: Derived from ABS data

# Residential

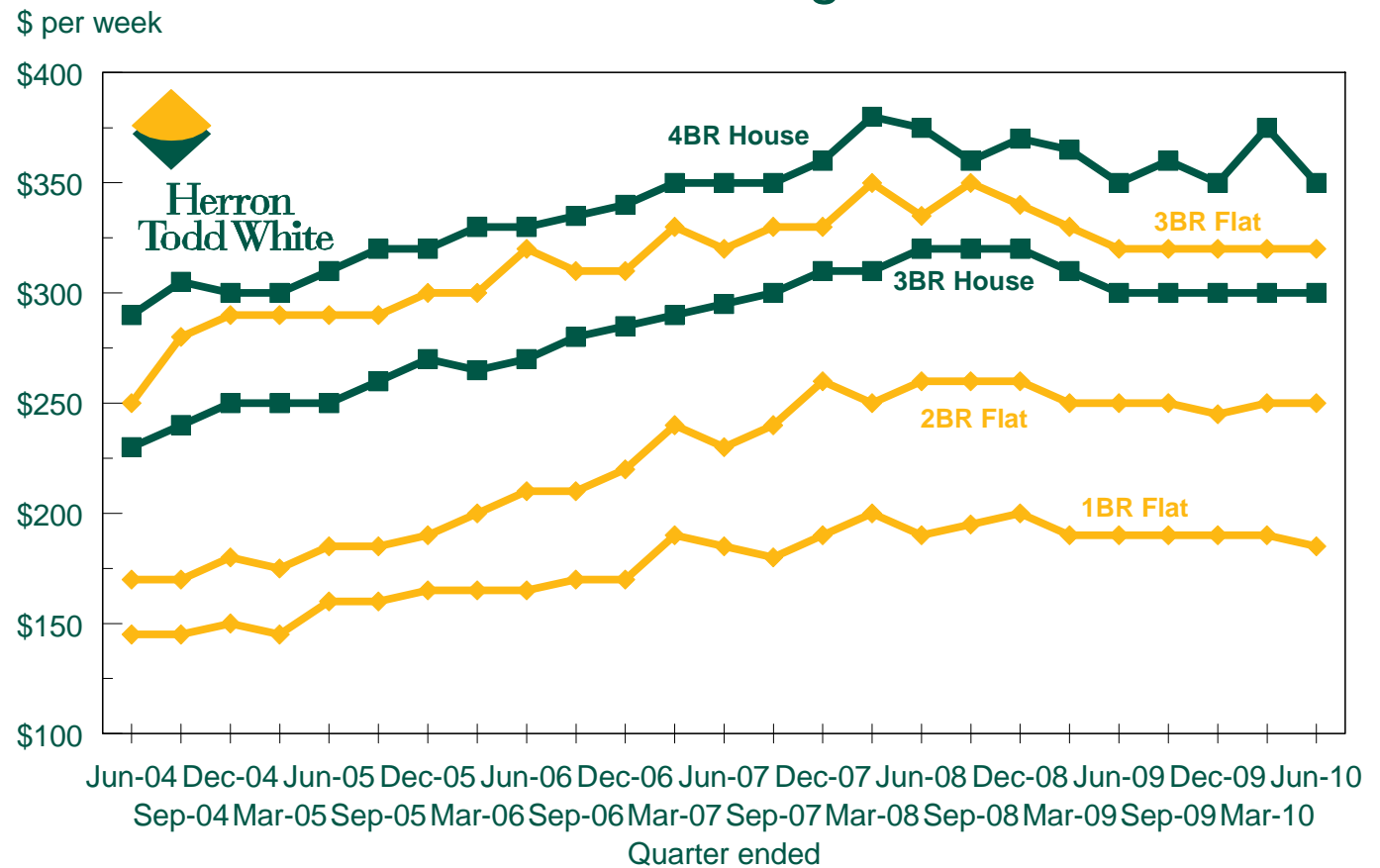
## Rental Vacancy Rate



Source: HTW Rentroll Survey

# Residential

## Median Housing Rents

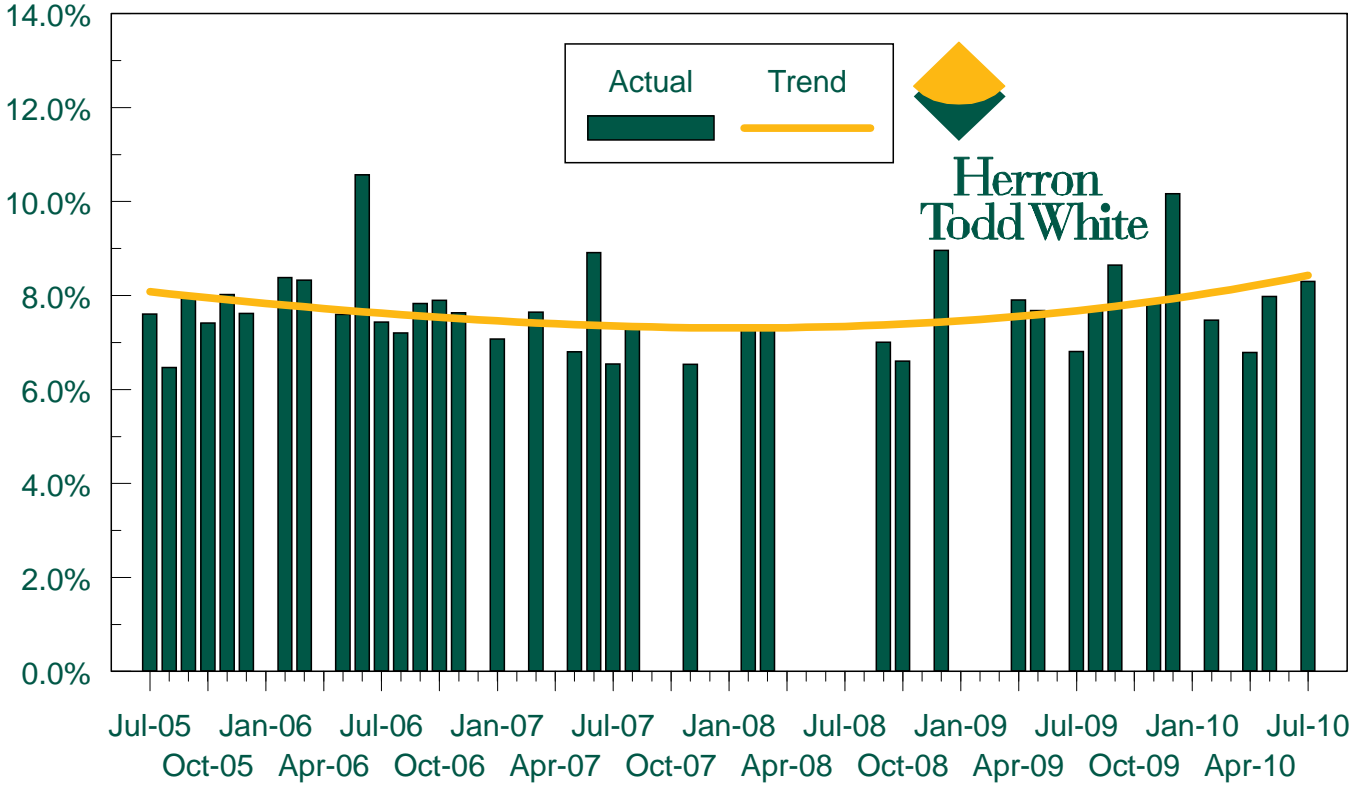


Source: Queensland Residential Tenancies Authority

# Commercial

## Commercial Property Yield

Net Rental Yield



Source: HTW Analysis

## Disclaimer

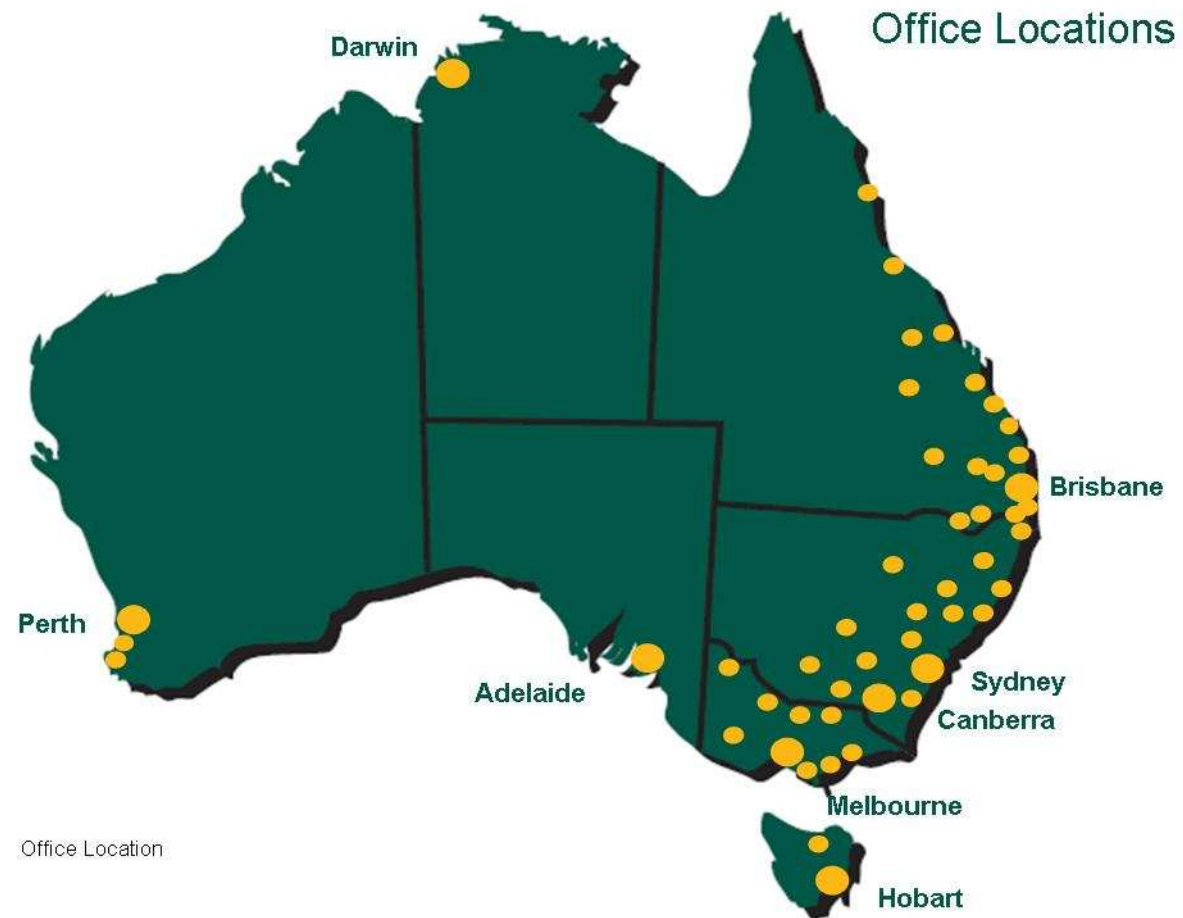
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Thank You



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